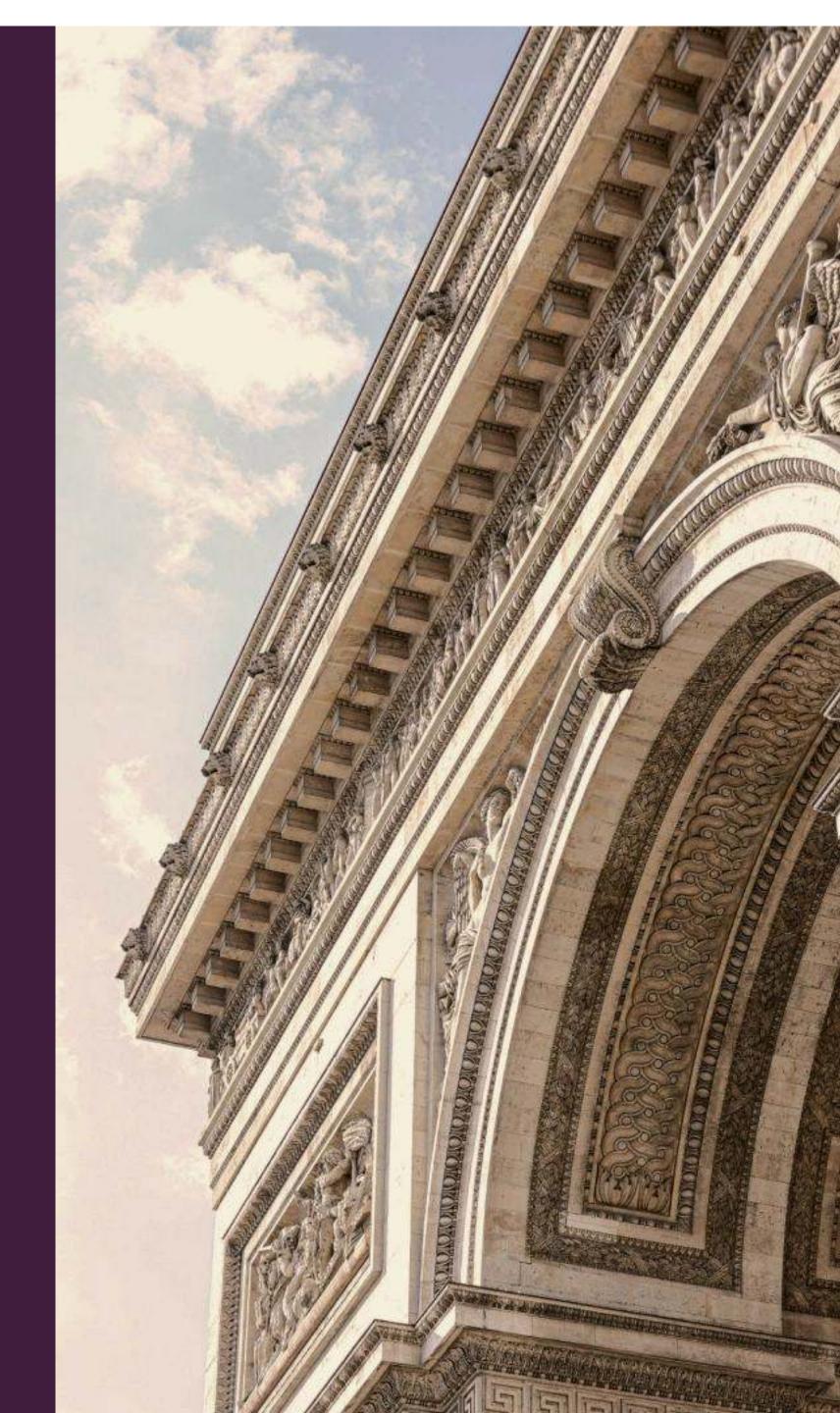
### Jeausserand Audouard AVOCATS À LA COUR

AN INDEPENDENT LAW FIRM ADVISOR TO DECISION-MAKERS

## Presentation

June 2025



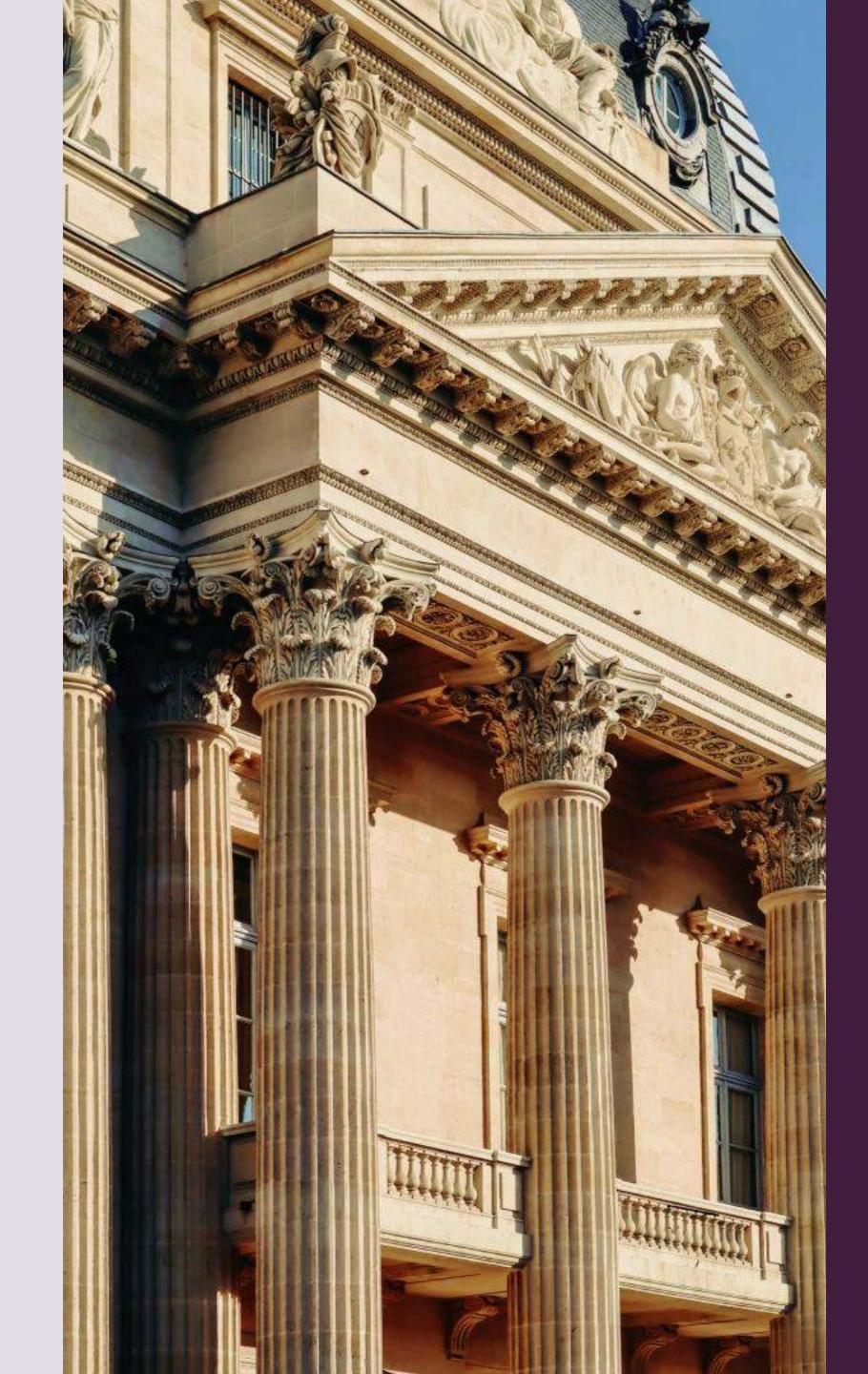


### Jeausserand Audouard AVOCATS À LA COUR

Jeausserand *Audouard*is a one-stop shop law firm for
French and international **companies**, **managers** and **investors** on complex and
strategic transactions.

40 LAWYERS 12
PARTNERS

+30
DEALS/YEAR



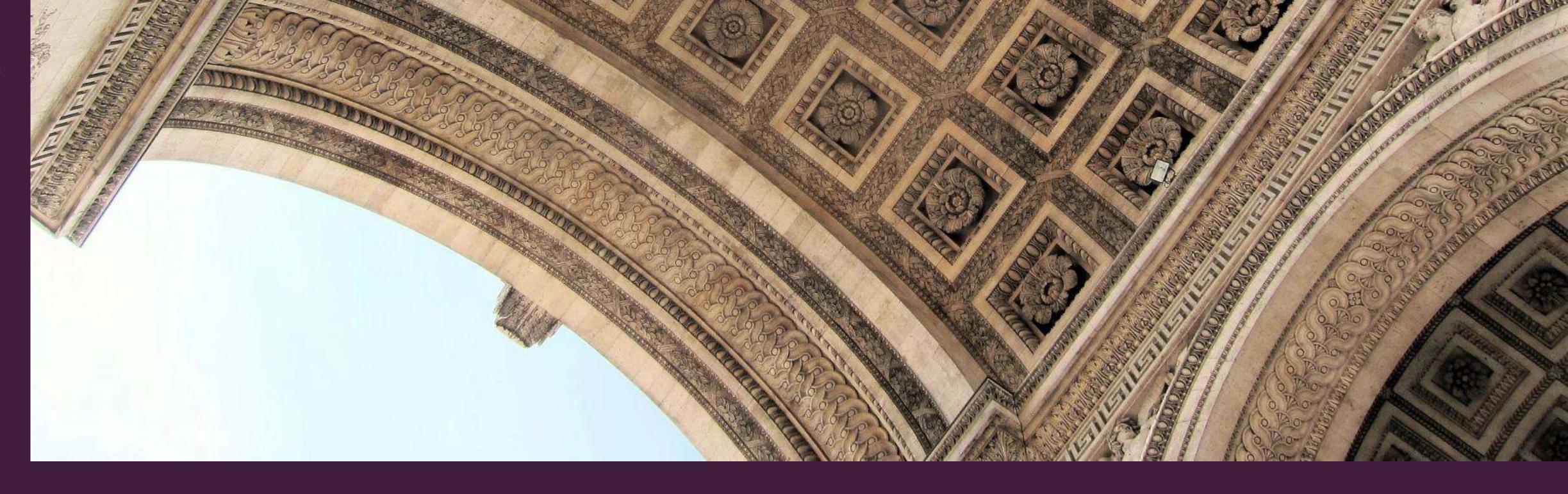
#### PRIVATE EQUITY

## MERGERS & ACQUISITIONS

FINANCING

TAX





BESPOKE ASSISTANCE

## Practices



#### LBO

We advise founders and management teams on corporate and tax aspects of LBO transactions (majority or minority share deals) and IPOs.



We provide expert guidance, secured and innovative solutions to our clients on all types of domestic and cross-border transactions (including LBO and M&A transactions) and restructurings.





## MANAGEMENT PACKAGES

We advise management teams on structuring and negotiating investment and management packages for LBO transactions.

#### MERGERS & ACQUISITIONS

We help buyers and sellers navigate the legal and commercial complexities of domestic and cross-border M&A transactions, in a wide variety of industries.



#### TAX LITIGATION

We represent our clients on all phases of a tax controversy and in negotiations with the French tax authorities, including tax audit and court procedures. We advise them in all types of discussions which may arise with the French tax authorities from their management packages.



## INTERNATIONAL MOBILITY

We assist entrepreneurs and managers in designing and implementing expatriations and impatriations to secure their families' civil, legal and tax situations.

#### PRIVATE CLIENTS

We provide complex domestic and global wealth management strategies to entrepreneurs, families and their companies or group of companies.

We also structure and set up bespoke governance schemes and arrangements, aligned with companies' goals and strategies.

## RESTRUCTURING AND WEALTH TRANSMISSION

We help entrepreneurs and families structure their wealth, both in France and abroad, in order to prepare for wealth transmission and tax optimization, to protect future generations.

#### TAX AUDITS AND DISPUTES

We help our corporate and individual clients with tax audits and complex tax disputes.

Leveraging our considerable expertise in tax proceedings, we act before the tax authorities and in proceedings before the courts.





#### EMPLOYEE SHAREHOLDING

We help companies set up employee shareholding arrangements, and incentive plans more generally, and advise on the best tool to put in place given the company's objectives and its employees' interests.

## STOCK MARKET TRANSACTIONS

We assist companies and their senior management with IPOs, including after LBO transactions, as well as with transactions involving the company's share capital (tender offers, exchange offers, squeeze outs, etc.).

#### CORPORATE FINANCING

We assist companies with seeking and structuring their sources of financing, be it equity, bank or bond debt, or structured financing.

## ADVICE TO SENIOR EXECUTIVES

We help executives at listed and unlisted companies negotiate and structure their compensation, incentive plans, and entry and exit packages, whether upon joining or leaving the company or at the time of strategic transactions.





## Management packages & Incentive Plans

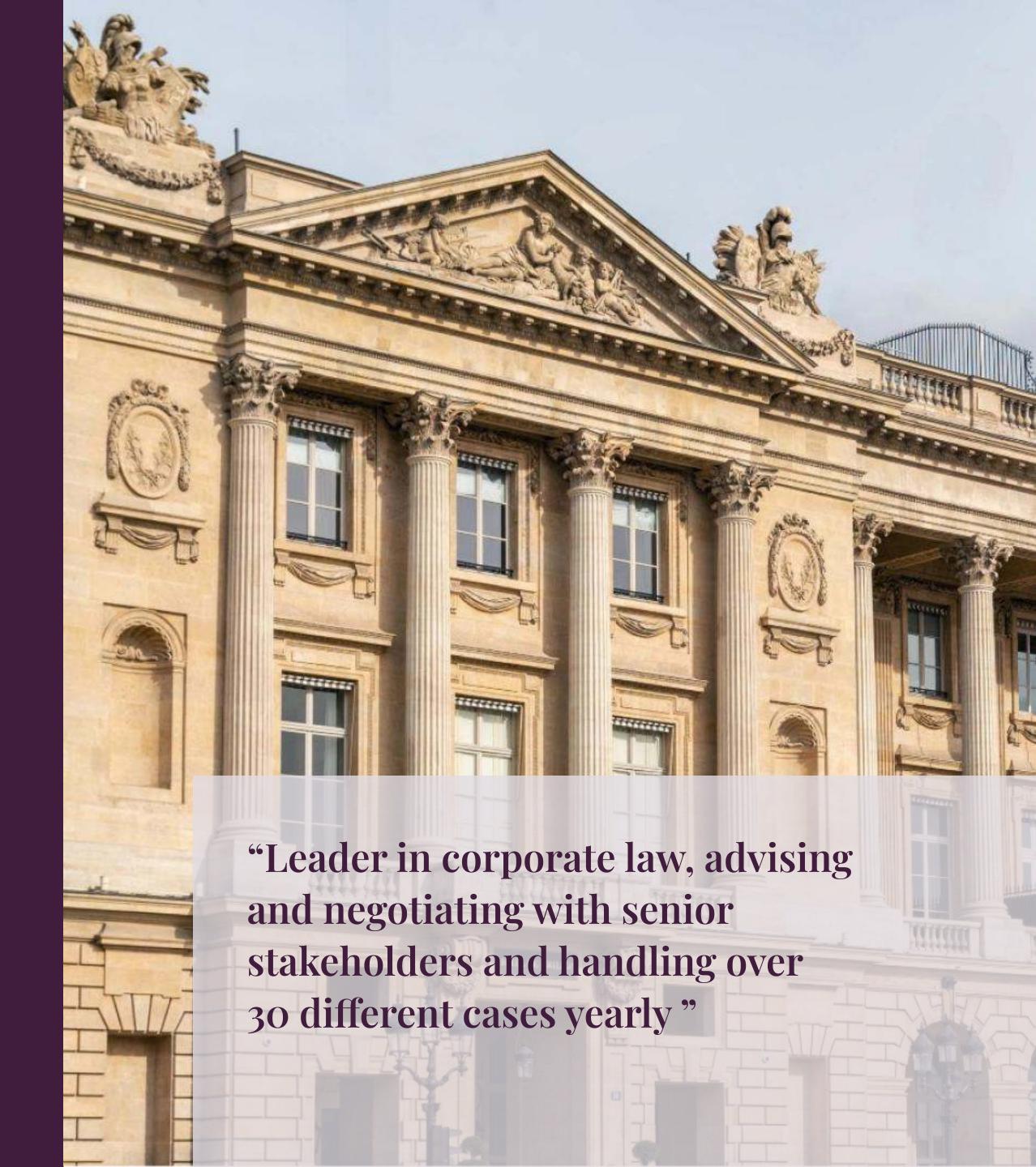
#### OUR SERVICES

A first-in-class multi-disciplinary team – corporate, tax, financing – that works in a fully integrated manner.

A team with extensive experience in cross-border and complex transactions, including where a stock market component is involved (post-LBO IPO, LBO of a listed company, tender offer, etc.).

Complete independence from investment funds and banks, which no other firm in Paris can guarantee.

Experience in finance, which allows us to advise our clients pragmatically and to work effectively and efficiently with their financial advisors.





#### Taxation & Wealth management

#### **OUR SERVICES**

In-depth knowledge of the organisation and practices of the French tax administration.

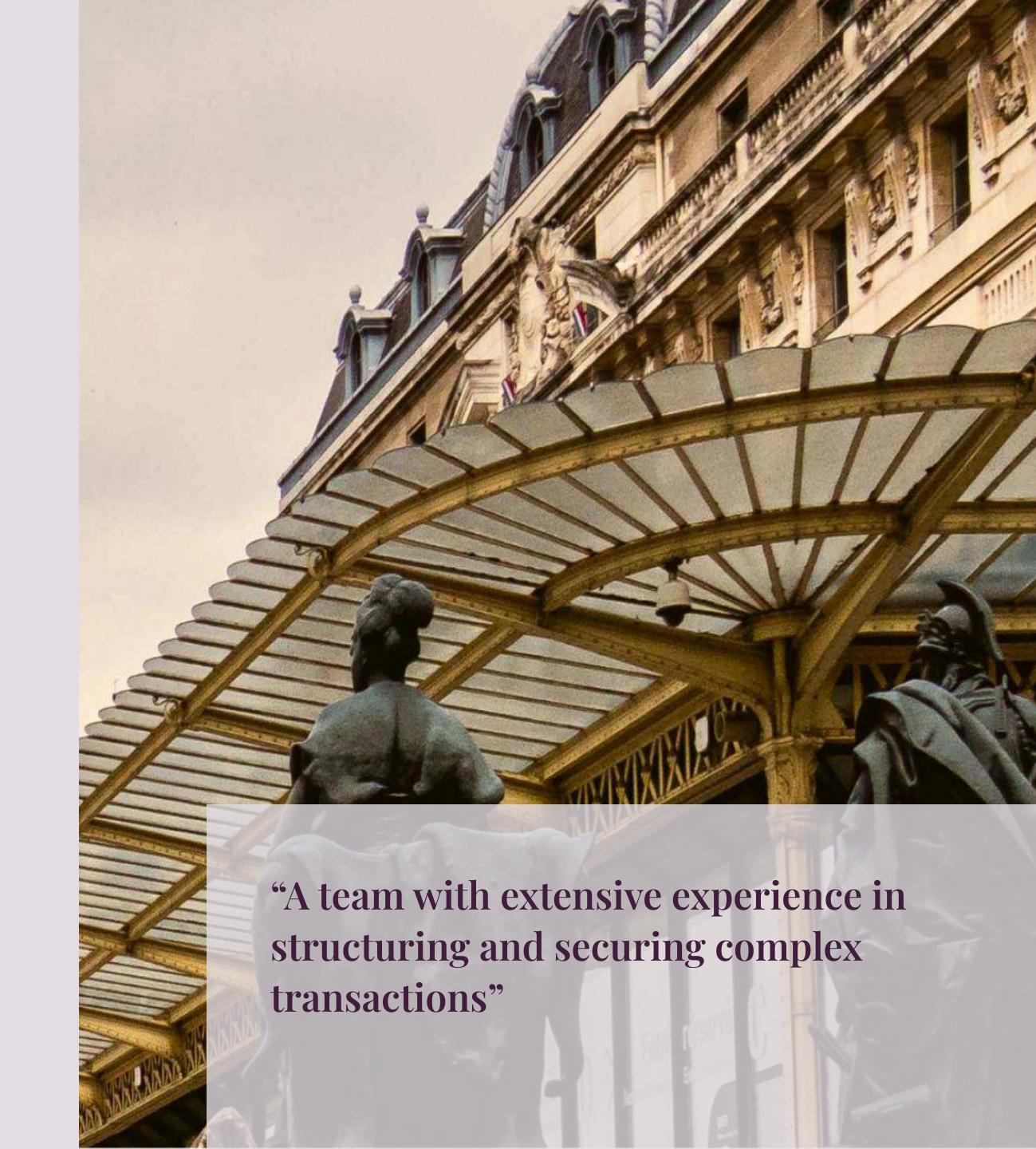
Our team is accustomed to advising clients who are not specialized in tax matters and reassuring all parties about the soundness of a transaction's tax structuring.

A team with expertise in tax audits and litigation, which supports its clients throughout administrative and court proceedings, including in negotiations (amicable settlements).

#### Excellent command of:

- Personal and wealth tax
- Corporate tax

A network of high-grade foreign correspondents that brings together the leading independent specialists in each country.





#### Mergers and Acquisitions

#### **OUR SERVICES**

In-depth understanding of market practices, enabling us to deliver practical, high added-value advice.

In a wide variety of industries and in all types of takeover transactions:

- Over-the-counter and competitive transactions
- Private equity transactions (LBOs, venture capital)
- Mergers of equals, carve-outs, capital increases and reorganizations
- Strategic investments and joint ventures

Pragmatic assistance with each step of a transaction:

- Planning
- Structuring
- Audit
- Negotiation contract
- Financing
- Due diligence
- Closing





#### Financing

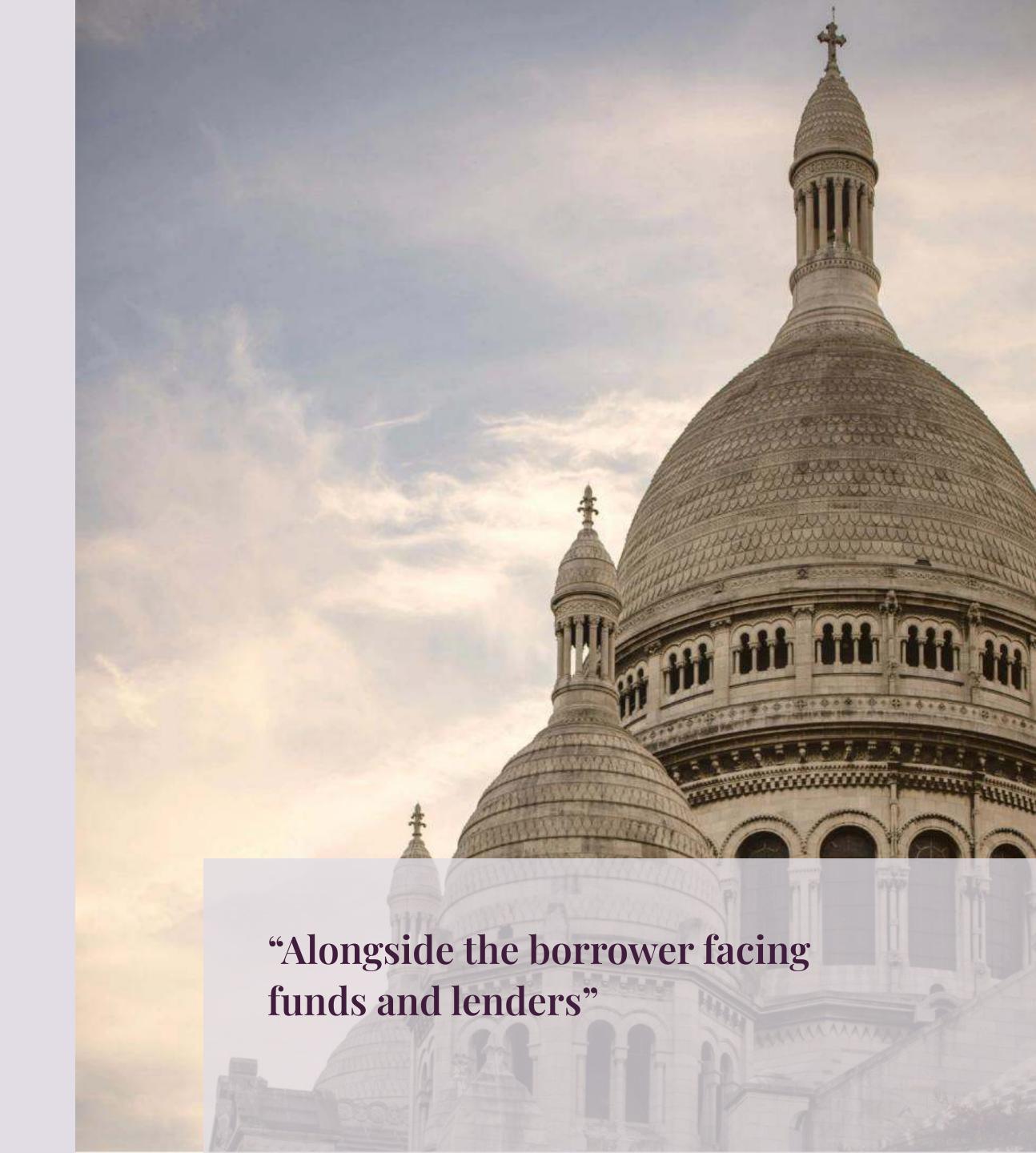
#### **OUR SERVICES**

Comprehensive knowledge of market practices, allowing us to deliver practical and high added-value advice in all types of operations:

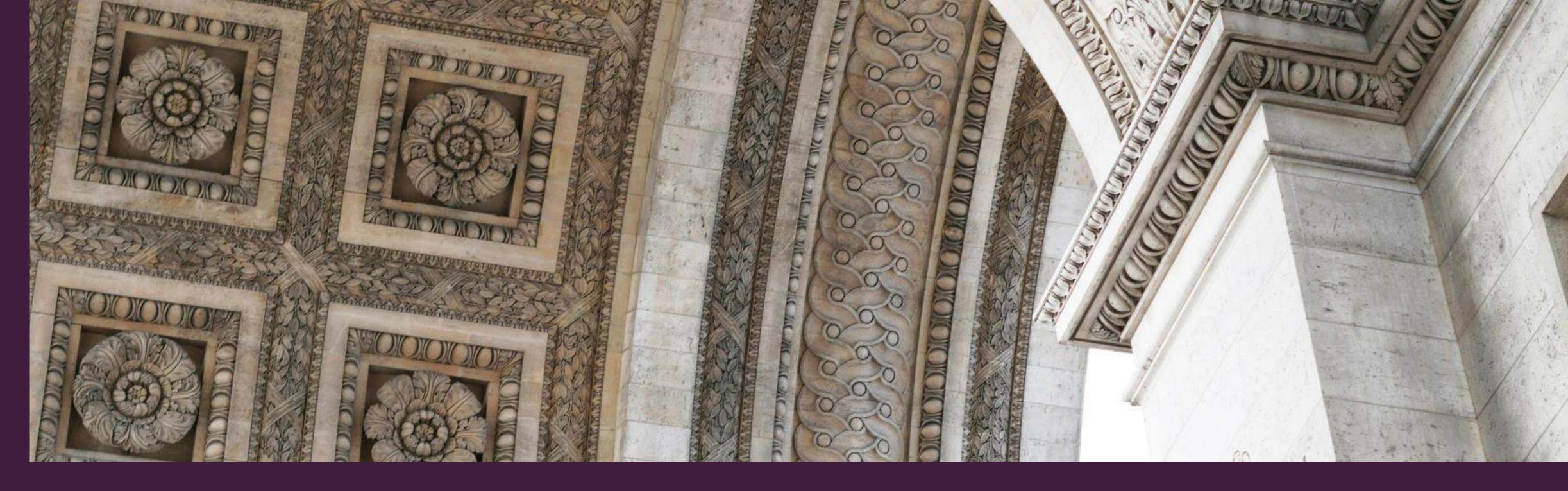
- Bank financing
- Bond issuance
- Raising of unitranche debt
- Acquisition financing
- Leverage financing
- Refinancing

Didactic assistance dedicated to managers who are not experts in complex financial transactions.

Assistance is provided in coordination with the teams and advisors of the financial investors, safeguarding senior executives' interests without interfering with the financing process.







A MULTIDISCIPLINARY TEAM

## People





#### Tristan Audouard

taudouard@jeausserand-audouard.com



#### **CLIENTS**

Entrepreneurs, CEOs (listed or unlisted companies) & HNWI.

#### **EXPERTISE**

Tristan has recognized expertise in tax matters, with LBOs and management packages, and designing and implementing company shareholding plans.



TAX LAW - COUNSEL

#### Anita Auvray

□ aauvray@jeausserand-audouard.com

+33 6 44 06 84 92

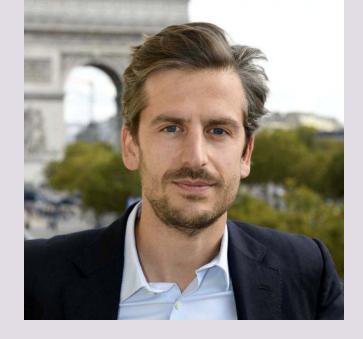
#### **CLIENTS**

Entrepreneurs, CEOs & individual shareholders (listed or unlisted companies).

#### **EXPERTISE**

- Anita assists both managers and founders with all their tax issues in both French and international contexts. She provides tax advice in structuring their private and professional assets.
- She is also involved in LBO operations as well as in setting up employee shareholding plans.
- Anita has extensive experience in corporate tax and she assists companies in both French and international groups.





**CORPORATE LAW - COUNSEL** 

#### Martin Brunet

**\( +33 6 48 07 37 23** 

#### **CLIENTS**

Executives, entrepreneurs, listed or unlisted companies

#### **EXPERTISE**

- Martin advises clients in structuring LBO transactions, fundraising, and mergers and acquisitions.
- He is particularly involved in the implementation and restructuring of management packages.
- Martin assists clients in organizing shareholder relationships as well as addressing all governance-related matters.



CORPORATE LAW - PARTNER

#### Élodie Cavazza

ecavazza@jeausserand-audouard.com



#### **CLIENTS**

Entrepreneurs & CEOs (listed or unlisted companies).

#### **EXPERTISE**

Elodie has significant experience in LBO and M&A transactions and designing and implementing French and international incentive plans, and management packages in particular.





**CORPORATE LAW - PARTNER** 

#### Carole Degonse

cdegonse@jeausserand-audouard.com



#### CLIENTS

Entrepreneurs, CEOs & family shareholders.

#### **EXPERTISE**

- Carole advises founders' management teams in the structuring/restructuring of their management incentives in LMBO/LMBI transactions (both in France and internationally) and has represented top executives in IPOs and build-up transactions.
- She also counsels listed and non-listed companies in their acquisitions or in implementing investment-type incentive schemes comparable to that of a private equity investor.



**CORPORATE LAW - PARTNER** 

#### **Antoine Dufrane**

□ adufrane@jeausserand-audouard.com

**\( +33 6 30 30 12 17** 

#### **CLIENTS**

Entrepreneurs and CEOs (start-ups, family holdings, listed or unlisted companies).

#### **EXPERTISE**

- Antoine assists his clients in mergers and acquisitions and private equity transactions, as well as in stock market transactions, both in France and internationally.
- He has also extensive experience in fundraising.





#### Sarah Espasa-Mattei

**\( +33 6 87 72 55 28** 

#### **CLIENTS**

Finance and tax departments of SMEs and major groups.

#### **EXPERTISE**

- Sarah advises finance and tax departments of ISEs and large groups on tax strategy and disputes with the tax authorities.
- She has considerable experience in major tax litigation, including before European courts.



TAX LAW - PARTNER

#### Carole Furst

cfurst@jeausserand-audouard.com

+33 6 83 06 86 80

#### CLIENTS

Entrepreneurs, CEOs (listed or unlisted companies) & HNWI.

#### **EXPERTISE**

Carole has significant experience in structuring management packages, notably in the context of LBOs, and with establishing employee shareholding plans.





#### Pascal Gour

pgour@jeausserand-audouard.com



#### **CLIENTS**

Entrepreneurs, CEOs & families.

#### **EXPERTISE**

- Pascal advises entrepreneurs, executives, and families on tax matters, providing both advisory and litigation services.
- He assists them in particular with the negotiation and structuring of all aspects related to the conduct of their professional activities in France and abroad, the implementation of their growth projects, the organization of their assets with a view to succession planning, and the management of their interactions with tax authorities.



TAX LAW - PARTNER

#### Jérémie Jeausserand

**\( +33 6 18 00 87 89** 

#### **CLIENTS**

Entrepreneurs, CEOs & individual shareholders (listed or unlisted companies).

#### **EXPERTISE**

- Jérémie advises his clients on M&A transactions and wealth restructuring.
- He has considerable experience in structuring management packages, particularly in the context of LBO transactions.
- Jérémie also assists individuals and companies with complex tax audits and disputes.





#### Ronan Lajoux

☑ rlajoux@jeausserand-audouard.com

**\( +33 6 50 04 92 16** 

#### **CLIENTS**

Entrepreneurs, CEOs & individual shareholders (listed or unlisted companies).

#### **EXPERTISE**

- Ronan provides tax advisory services to executives, focusing on both private and professional asset structuring.
- · His practice combines in-depth expertise in tax advisory and litigation, enabling him to guide clients through complex tax challenges.
- Ronan also brings extensive expertise in employee shareholding schemes, with a proven track record in navigating complex national and cross-border contexts.



**CORPORATE LAW - PARTNER** 

#### Patrick Loiseau

□ ploiseau@jeausserand-audouard.com



#### CLIENTS

Entrepreneurs and CEOs (family holdings, listed or unlisted companies).

#### **EXPERTISE**

- Patrick represents clients across industries in M&A and private equity transactions.
- He also regularly advises on the structuring and implementation of management incentive plans.
- Patrick has particular experience advising industrial companies, founders and management teams on such matters.





TAX LAW - COUNSEL

#### Loic Muller

+33 6 73 15 59 18

#### **CLIENTS**

Entrepreneurs, CEOs & individual shareholders (listed or unlisted companies).

#### **EXPERTISE**

- Loïc focuses on complex tax aspects of corporate and private equity transactions, including both private and professional asset structuring.
- He has developed considerable expertise in structuring management packages, both domestic and international.
- Loïc also assists French-based and international groups in setting up bespoke incentive plans for executives and employees.



FINANCING - PARTNER

#### Marie-Paule Noël

mpnoel@jeausserand-audouard.com

**\( +33 6 13 28 00 09** 

#### **CLIENTS**

Entrepreneurs, CEOs & companies.

#### **EXPERTISE**

Marie-Paule assists companies with negotiating and putting in place bank and bond financing, acquisition financing and leveraged financing.





**CORPORATE LAW - PARTNER** 

#### Judith Raoul-Bardy

**\( +33 6 64 37 11 93** 

#### **CLIENTS**

Listed and unlisted companies, family groups, executive teams.

#### **EXPERTISE**

- Judith's practice focuses on mergers and acquisitions and corporate transactions (including carve-outs, joint ventures) both in a domestic or cross-border context.
- She regularly assists large corporates and mid-sized companies as well as founders and families with their strategic operations.



TAX LAW - COUNSEL

#### Jean-Philippe Renaudin

**\( +33 7 82 15 12 34** 

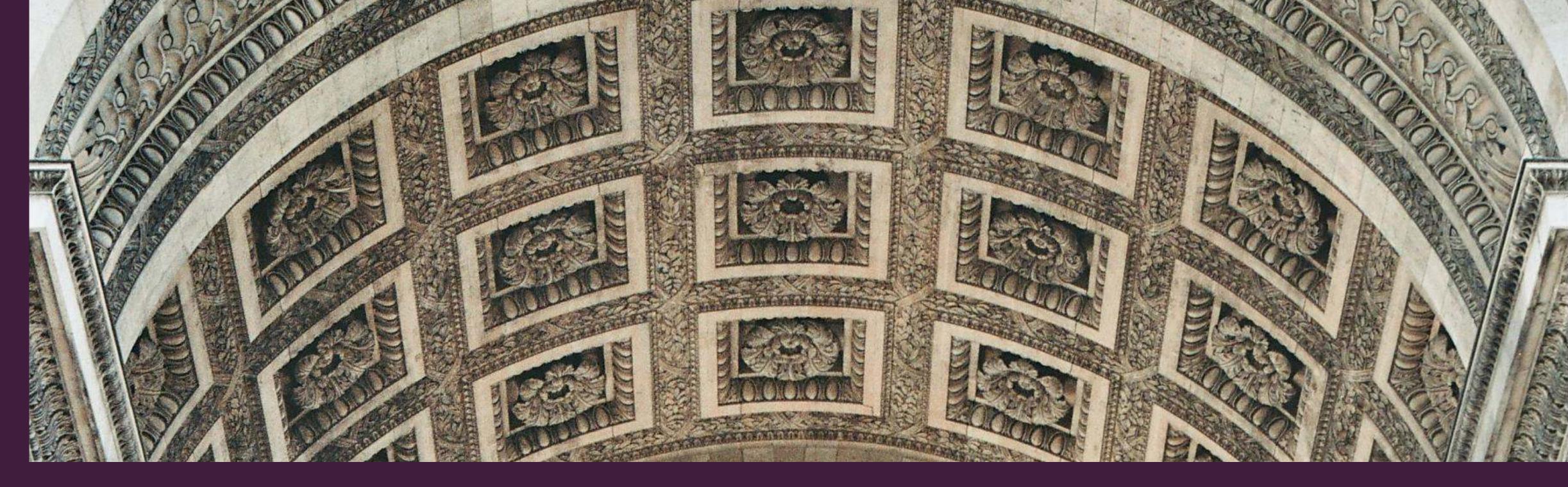
#### **CLIENTS**

Finance and tax departments of SMEs and major groups.

#### **EXPERTISE**

- Jean-Philippe assists companies with their tax issues, particularly in the follow-up of audits and litigation before administrative and judicial jurisdictions.
- He is also involved in complex tax litigation, challenging the validity of tax assessments in the light of higher standards (constitutional law, European law, ECHR, etc.).
- Jean-Philippe also advises several French and international groups on their day-to-day and strategic operations.
- He has expert knowledge of energy taxation.





HUNDREDS OF TRANSACTIONS COMPLETED OVER NEARLY 20 YEARS

## Transactions

## TRANSACTIONS

#### SELECTION OF TRANSACTIONS

#### LBO - MBO - OBO



LBO

EMZ Partners



LBO

Peugeot Invest, Charterhouse



LBO

Astorg, TA associates



LBO

LBO FRANCE



LBO

TowerBrook Capital Partners



LBO

La Maison Partners



LBO

Apheon



LBO

Antin Infrastructure Partners



LBO

Isai



LBO

HgCapital, Thétys Invest, GIC



MBO

Andera Partners



LBO

Clayton, Dubilier & Rice



LBO

KKR, Krefeld



LBO

Adagia Partners



LBO

Aldebaran Capital Partners, Bpifrance, Saint Gobain



LBO

PAI Partners, Bpifrance



LBO

Fransisco Partners, TA Associates



LBO

MBO+, Amundi Investment

#### LBO - MBO - OBO



LBO

Trévise Participations



LBO

Latour Capital



LBO

21 Invest, Oakley Capital



LBO

Meridiam, Bpifrance



LBO

IK Partners



LBO

Andera Partners



LBO

TA Associates



LBO

Apheon



OBO

Family Office FG BROS



LBO

21 Invest



LBO

RAISE Invest



LBO

Montefiore Investment



MBO

Eurazeo



LBO

Vauban Infrastructure Partners, Caisse des Dépôts



LBO

IK Partners



**MBO** 

CEO, Sodero, Credit Mutuel Equity



LBO

LT Capital



LBO

PAI Partners

# SACTIONS

#### SELECTION OF TRANSACTIONS

#### LBO - MBO - OBO



MBO LBO France



MBO MyHa Partners



LBO Omnes Capital



LBO DIF Capital Partners, PGGM



LBO KKR



LBO CDPQ



LBO

Five Arrows, Providence **Equity Partners** 



LBO

Andera Partners



LBO

One Equity Partners



LBO

Ambienta



LBO

Bluegem Capital Partners



LBO

Arkea Capital, BNP Développement, IRD Entrepreneurs



LBO

Amaury Investissements



LBO

Latour Capital



LBO

InfraVia



LBO

BC Partners



LBO

Kartesia



LBO

Motion Equity Partners

TRAN

## SACTIONS TRAN

#### **SELECTION OF TRANSACTIONS**

#### LBO - MBO - OBO



LBO

Advent International



LBO

Sagard NewGen



LBO

TowerBrook



LBO

Eduservices



LBO

Hivest Capital



LBO

IK Partners



MBO

RAISE Investissement, FFN



LBO

MML Capital, Bpifrance



LBO

IDI, Chevrillon



LBO

Tikheau Capital, Abénex



LBO

Waterland



LBO

21 Invest



LBO

Andera Acto



LBO

LBO France



LBO

Carlyle



LBO

TA Associates



LBO

Wren House, Bpifrance



K KEM ONE

LBO

Apollo Global Management

## TRANSACTIONS

#### **SELECTION OF TRANSACTIONS**

#### LBO - MBO - OBO



OBO

Parquest Capital



LBO

Tikehau Capital



LBO

21 Invest



LBO

FrenchFood Capital, Bpifrance, Tikehau



LBO

Providence Equity Partners



OBO

Management



LBO

Sagard



LBO

CAPZA Growth Tech



LBO

PAI Partners



**LBO** FCDE



LBO

ASTORG



LBO

Apax Partners, Bpifrance



LBO

CDPQ, DWS



LBO

IDIA Capital Investissements



LBO

Insight Partners



LBO

TA Associates



LBO

HLD Europe



LBO

IK Investment Partners

#### LBO - MBO - OBO



LBO Sagard



LBO Chequers Capital



LBO Aermont Capital



LBO TowerBrook Capital Partners



LBO Qualium Investment



LBO Charterhouse Capital Partners, Partners Group, Mérieux Equity Partners



Management package Gowling WLG



LBO NAXICAP Partners



OBO Bregal Milestone



LBO Latour Capital



LBO Ardian



LBO Sparring Capital



LBO

Antin Infrastructure Partners



LBO

Blackfin Capital Partner



LBO Ardian



LBO HLD Europe



LBO Ardian, KKR



LBO Abenex

0

#### LBO - MBO - OBO



MBO

Société Générale Capital Partenaires, Crédit Agricole



LBO KKR



LBO

Sy Corporate France



OBO

Siparex



MBO Ardian



LBO Bridgepoint



LBO Ardian



LBO

Activa Capital



LBO

HLD Europe



LBO

BIP Capital Partners



LBO

Equistone



LBO

Ardian

#### **ZADIG&VOLTAIRE**

LBO

Peninsula Capital



MBO

FrenchFood Capital



LBO

AXA Investment Managers-Real Assets



LBO

Groupe Bruxelles Lambert



LBO

Platinum Equity



LBO

Naxicap Partners

#### IPO – Takeover

#### believe.

Takeover TCV, EQT



**Takeover** KKR



Euronext Paris



IPO
Euronext Paris



**Takeover**Ardian Expansion



**Takeover**Wendel



OPA

Hivest Capital Partners, Talis



IPO

Euronext Growth



OPA

Groupe HLD



**OPA** KKR



**OPA**CVC Capital Partners



**IPO** Euronext



#### Mergers - Acquisitions - Sales



**Acquisition**Of SMD

#### **ZADIG & VOLTAIRE**

**Acquisition**Of Poiray and Aurélie
Bidermann



Sale
To Guillin group



**Acquisition**Of Rweality



**Sale**To Orisha



Sale To Diot-Siaci



**Merger - Acquisition**Alliance Electronics



**Acquisition**Of Caktus



**Acquisition**Of Uzer



Merger - Acquisition
The Independents



**Acquisition**Of Les Aubergistes Lyonnais



**Acquisition**Of Stade Malherbe Caen



Sale

To Aéroport de Paris



**Sale**To Safran



Sale To Bpost



Sale
To Advanced Medical
Solutions



Merger - Acquisition
Otium Capital



**Acquisition**Of Green Cityzen

#### Mergers - Acquisitions - Sales

#### Michel Vanden Berghe

**Acquisition**Of Seclab



**Merger - Acquisition**Adnec Group



**Merger - Acquisition**Maison Herez



**Acquisition**Of Stephid



Sale To PwC



Sale To GPI



Merger - Acquisition
Concentrix



**Merger - Acquisition**Total Webhosting Solutions



Sale To La Phratrie



**Merger - Acquisition**Gland Pharma



**Merger - Acquisition**Engie, ENEA Consulting



Sale To SOCOTEC



**Acquisition**Of Re-Sources Capital



Sale To HEICO



Sale
To a family office



**Acquisition**Of Pillar5 Pharma



**Acquisition**Of Top Management, Be In Belgique



Sale
To European Camping Group

#### Mergers - Acquisitions - Sales



**Sale** To Kingspan



To Simpson Manufacturing



**Acquisition**Of Apollo



**Sale** To Zouari



**Acquisition**Of Equans



**Merger - Acquisition**DuluxGroup



Sale
To LIM Group



**Merger - Acquisition**Veranex



**Merger - Acquisition**PharmaZell



**Acquisition**Of Interway



**Acquisition**Of Amplegest



Sale
To Hachette Livre



**Acquisition**Of ComCorp



**Strategic partnership**Korian



**Merger - Acquisition**SumUp



**Acquisition**Of OHM Games



**Merger - Acquisition**Derichebourg



**Acquisition**Of AGEF Finance Courtage

#### Mergers - Acquisitions - Sales



**Acquisition**Of JL Consultant



**Acquisition**Roval Cosmétiques



Merger - Acquisition
Aon France



**Merger - Acquisition**Onefield



**Acquisition**Of Ariane.Network



**Acquisition**Of several companies



**Merger - Acquisition**Firmenich



**Acquisition**Of Neoen



**Acquisition**Of Ceran



**Sale** To Darégal



**Acquisition**Of Norline, Cofima



**Acquisition**Of Feltor



**Merger - Acquisition**Business, Aubert Storch



**Acquisition**Of Iprad



Sale
To Shangai La Chapelle
Fashion Ltd



Sale
To Delta Galil



Merger - Acquisition
Natixis Wealth Management



Sale To KPMG

#### Financing – Fund raising



**Fund raising** Korelya



**Financing - Acquisition**Caktus



Financing - Acquisition



Fund raising
Abolis Biotechnologies



**Financing - Acquisition**Les Aubergistes Lyonnais



Fund raising
Weenat



**Financing - Acquisition**Green Cityzen



**Financing - Merger**Maison Herez



**Financing - Acquisition**Stephid



Financing - LBO 21 Invest



Fund raising Qualisteo



Fund raising Partech, 42 Cap



**Financing**Aquiti Gestion, GSO Capital



**Financing** Ardian



**Financing** Umani



Financing - MBO
MyHa Partners



**Financing**iXO Private Equity, Arkéa
Capital



**Financing - Acquisition**Pillar5 Pharma

#### Financing – Fund raising



**Financing - MBO**RAISE Investissement, FFN



**Financing - LBO**Andera Acto



**Financing - Acquisition**Apollo



**Financing - OBO**Parquest Capital



**Financing - Acquisition** Interway



**Financing - Acquisition**Amplegest



Fund raising Accurafy 4



**Financing**Eiffel Investment Group,
Entrepreneur Invest



Fund raising



**Financing - Acquisition**Roval Cosmétiques



**Financing - LBO**Bridgepoint



**Financing** EMZ, Siparex



Financing - Acquisition



**Financing - Acquisition**Cosmetix west



Financing - LBO



**Financing - Acquisition**Feltor



Fund raising



**Financing**Capza, Raise



# OUR RECOGNIZED EXPERTISE

#### OUR RECOGNIZED EXPERTISE

#### League Tables



Since 2019, the specialist website CFNEWS has been publishing the League Tables of law firms specialized in advising managers, ranking them by number of deals completed.

#### 2024

1	Jeausserand Audouard	35
2	Duroc Partners	26
3	Scotto Partners	14
4	Claris Avocats	8
5	CMS Francis Lefebvre Avocats	6

#### 2023

1	Jeausserand Audouard	25
2	Fides Partners	17
3	Scotto Partners	7
4	Gide	7
5	Duroc Partners	6

#### 2022

1	Jeausserand Audouard	33
2	Scotto Partners	18
3	Fides Partners	16
4	Gide	8
5	Claris Avocats	7

#### 2021

1	Jeausserand Audouard	52
2	Scotto Partners	19
3	Fides Partners	14
4	Gide	17
5	Claris Avocats	11

#### 2020

1	Jeausserand Audouard	26
2	Delaby & Dorison Avocats	5
3	Gide	4
4	Lamartine Conseil	4
5	Desfilis	4

## Jeausserand Audouard AVOCATS À LA COUR

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in Jeausserand Audouard

